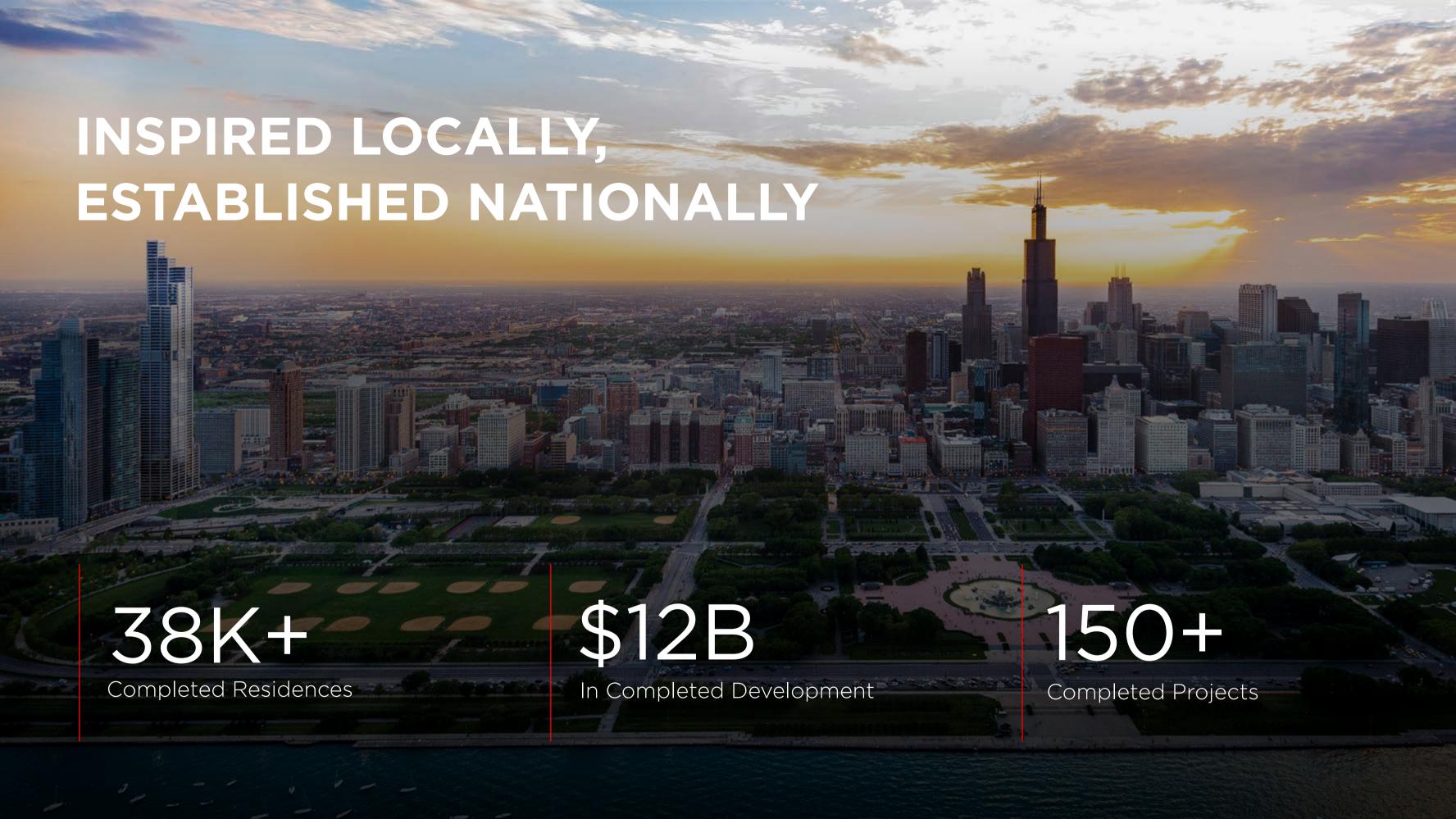
CRESCENT HEIGHTS®

### THE CRESCENT HEIGHTS ADVANTAGE

Crescent Heights stands at the leading edge of a 33-year history of successfully investing, developing, and managing real estate assets.







Pioneering award-winning projects in America's premier urban destinations.

## West

Los Angeles San Francisco Seattle San Diego Honolulu

## South

Miami Atlanta

## Central

Chicago Dallas

## East

New York Boston Philadelphia

#### 33 YEARS OF BEING FIRST

1989

First-of-their-kind, iconic, new construction residences in new neighborhoods such as South of Market in San Francisco, Marina del Rey in Los Angeles, Midtown Atlanta, and Jack London Square in Oakland.

1994

First and only major for-sale developer to foresee the collapse of for-sale market, exiting in 2005 with zero legacy assets.

2008

First ground-up, high-end, amenity-filled rentals in San Francisco's Mid-Market, NEMA, breathing life into the neighborhood and considered one of San Francisco's most dramatically successful real estate stories.

2017

First developer to create a national residential lifestyle brand, NEMA, leveraging technology to redefine the concept of predictive service and the art of hospitality.

First in nation to introduce condominium conversions to multiple American cities, including Los Angeles, Chicago, Miami, Boston, Philadelphia, Northern Virginia, Dallas, San Diego, and New Jersey's Gold Coast.

1989

First residential rental conversions of historic office buildings in the Wall Street neighborhood of Manhattan, leading to over 30,000 conversions.

2005

First in industry to begin buying large land parcels post financial crisis in premier locations of gateway cities.

2012

First to offer über-luxury high-rise rentals with hospitality-style amenities in Los Angeles.

TODAY

#### LONG-STANDING RELATIONSHIPS

Honored to have access to the most sophisticated and enduring capital providers in the real estate markets, Crescent Heights is uniquely positioned to continuously transform new opportunities into record-setting successes.

Through multiple market cycles, our leadership team has demonstrated a keen ability to foresee game-changing events in the economic landscape and preemptively act on them to our advantage.

Crescent Heights' impeccable track record and the considerable asset management experience of our leadership team form the foundation of our relationships with leading business institutions.





































Morgan Stanley



#### **AWARDS & ACCOLADES**

**BEST TALL BUILDING - AMERICAS AUDIENCE AWARD 2021** 

COUNCIL ON TALL BUILDINGS AND URBAN HABITAT

**BEST TALL BUILDING - 200-299M AWARD OF EXCELLENCE 2021** 

COUNCIL ON TALL BUILDINGS AND URBAN HABITAT

47TH ANNUAL LOS ANGELES ARCHITECTURAL AWARD 2017

LOS ANGELES BUSINESS COUNCIL

**AMERICA'S MOST TECH-ADVANCED RESIDENTIAL BUILDING 2016** 

**ROBB REPORT** 

**DESIGN AND CONSTRUCTION AWARD FOR STRUCTURAL** 

**EXCELLENCE 2016** 

CONCRETE REINFORCING STEEL INSTITUTE (CRSI)

MOST INTELLIGENT MULTI-FAMILY BUILDING

DIGIE AWARD, IBCON

**BEST TECHNOLOGY** 

THE WALL STREET JOURNAL

**BEST INTERIOR DESIGN** 

CAMME AWARDS

BEST REAL ESTATE DEAL OF THE YEAR

SAN FRANCISCO BUSINESS TIMES

BETTER BEACH CITIZEN AWARD, DEVELOPER

MIAMI NEW CONSTRUCTION SHOW



#### DEVELOPER OF THE YEAR AWARD

National Association of Home Builders

#### **BEST NEW DEVELOPMENT OF THE YEAR 2014**

SF APARTMENT ASSOCIATION AND SF BUSINESS TIMES 2015

**BEST NEW DEVELOPMENT OF THE YEAR 2015** 

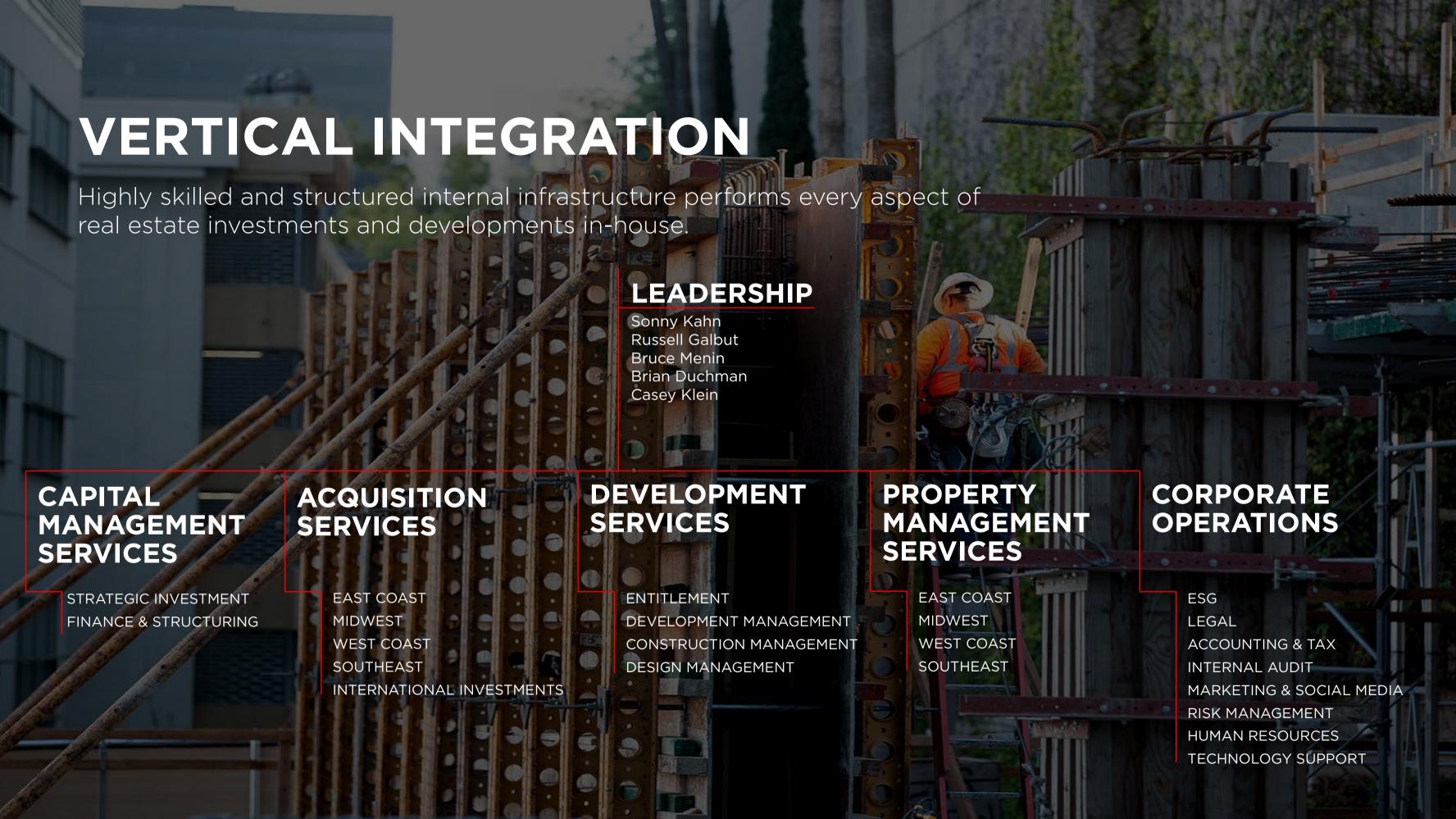
2015 SAN FRANCISCO APARTMENT ASSOCIATION

**BEST AMENITIES OF 2015 & 2016** 

2015 SF APARTMENT ASSOCIATION

SMARTEST, MOST LUXURIOUS HIGH-RISE IN SF

**FORBES** 



## VALUE CREATION AND RISK MANAGEMENT

The thirty-year sustainable growth and innovation of Crescent Heights is rooted in a combination of value creation and risk management through every major stage of a real estate project.

Tech-oriented asset management
Economies of scale
Cross-trained staff audit control
Expense control: national procurement, utility locking
Inventory control

#### **OPERATIONS**

Bespoke product Smooth transition Asset/portfolio level strategic review

## ACQUISITIONS DISPOSITIONS

Focus on high-barrier entry markets
Local team; local knowledge
Customized deal structure
Quick execution
Strong bargaining power

#### VALUE CREATION

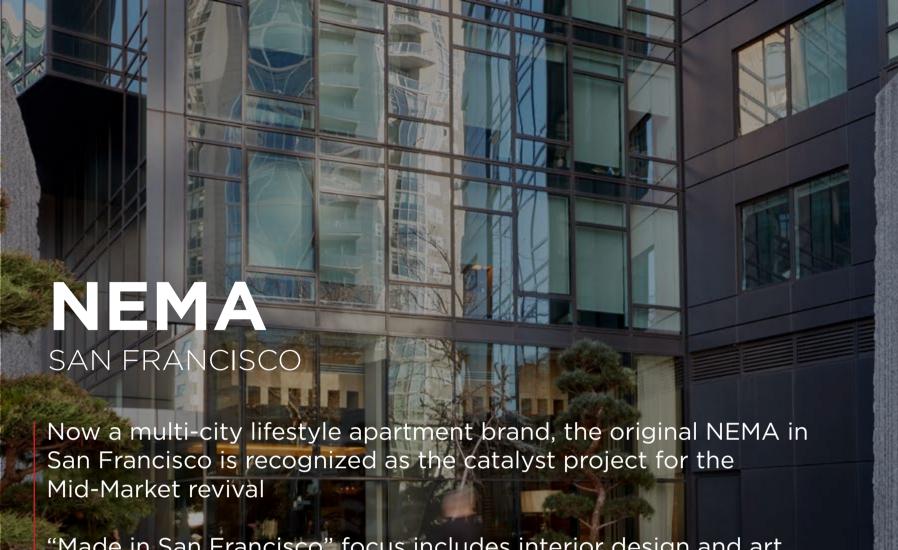
Professional entitlement team Extensive experience and track record Risk-controlled construction management

# THE CRESCENT HEIGHTS PORTFOLIO

FEATURED PROJECTS







"Made in San Francisco" focus includes interior design and art inspired by Northern California flora and fauna

Ideally located between Uber and Twitter headquarters

Public art by Topher Delaney: "The Promised Land" cartographic piece tied to Northern California

Destination retail making a difference in creating a "neighborhood" out of a traditionally challenged location

SAN FRANCISCO
754 RESIDENTIAL UNITS
8,557 SQ FT RETAIL SPACE







At the edge of Wynwood and Edgewater, Miami's two most exciting destinations, and close to both the Design District and Brickell Avenue, NEMA Miami is in the center of the city's leading neighborhoods

Designed by Arquitectonica and Rockwell Group and anchored by the highly-anticipated neighborhood Whole Foods Market

Bringing together the best of Miami's art and culture, hospitality, retail, and tech-powered convenience

588 RESIDENTIAL UNITS 50,818 SQ FT RETAIL SPACE



# THE CRESCENT HEIGHTS PORTFOLIO

NEW DEVELOPMENT PIPELINE





10 SOUTH VAN NESS



Located on San Francisco's most trafficked intersection at Van Ness Avenue and Market Street in the revitalized Mid-Market neighborhood

High-tech neighbors including Twitter, Uber, Yammer, Square, and Dolby Labs, joined by the hippest restaurants, boutique hotels, and retail stores

Adjacent to numerous public transportation nodes

Adding public art, landscaping, and outdoor cafés that will revitalize 12th Street

Tribute to the famed Fillmore West concert venue that was once on the site

984 RESIDENTIAL UNITS 30,450 SQ FT RETAIL SPACE





PALLADIUM

11TH & OLIVE

3100 WILSHIRE



Landmarking the historic Hollywood Palladium® as part of an urban revitalization project

Community-serving retail that will enliven Sunset Boulevard with restaurants, art, and entertainment

Sustainably designed to achieve LEED certification from the US Green Building Council

731 RESIDENTIAL UNITS 25,000 SQ FT RETAIL SPACE









Koreatown has emerged as one of the city's leading submarkets. With the development of 3100 Wilshire tower, L.A.'s traditionally commercial corridor is infused with new residential life and activation.

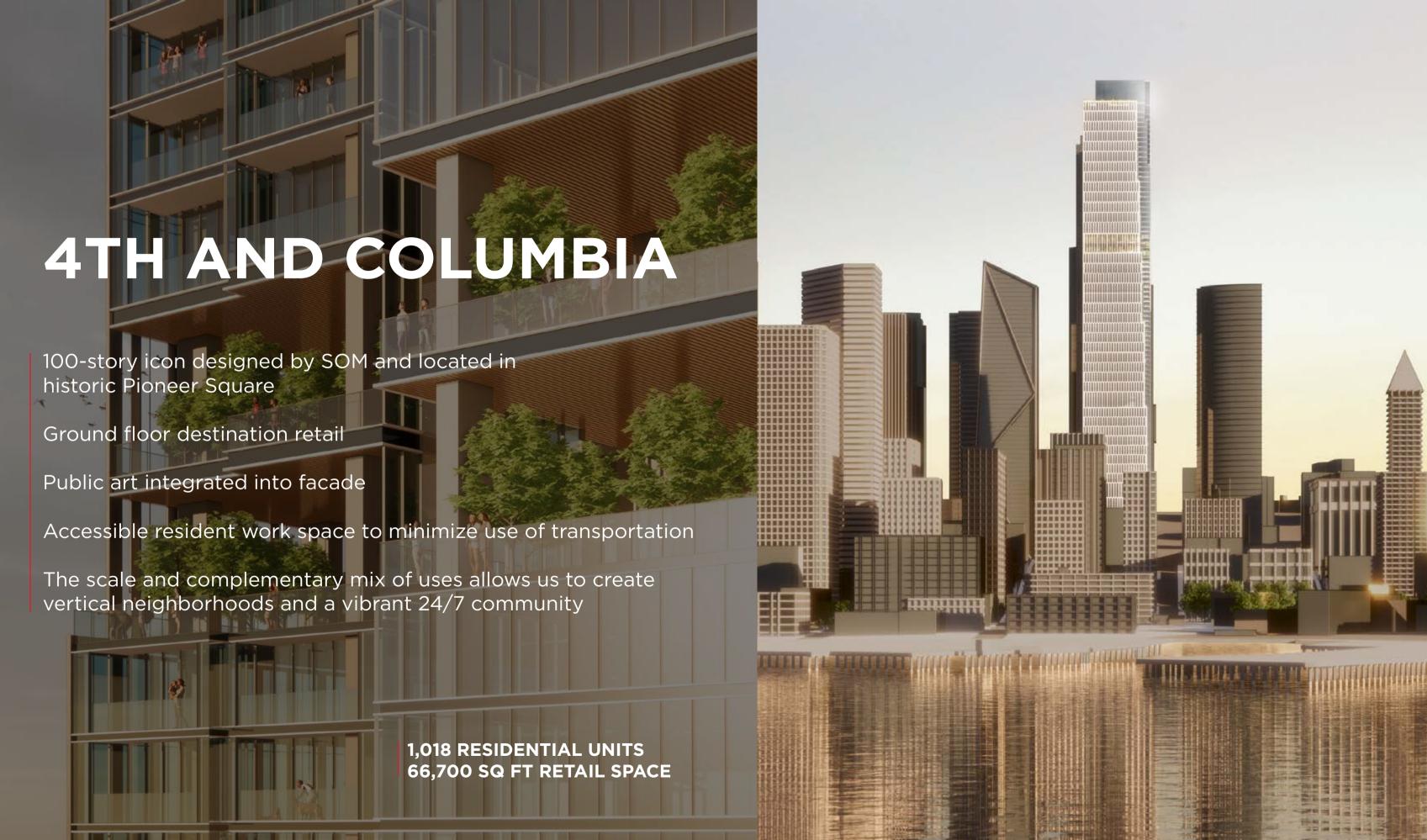
The vision for 3100 Wilshire connects, reflects, and respects the historic structure on site, as well as the neighboring Bullocks Wilshire building which is the historic-cultural monument of the City of Los Angeles.

297 RESIDENTIAL UNITS
9,344 SQ FT RETAIL SPACE





#### 4TH AND COLUMBIA





### PAC





640 W. WASHINGTON



# THE CRESCENT HEIGHTS PORTFOLIO

FUTURE PROJECTS



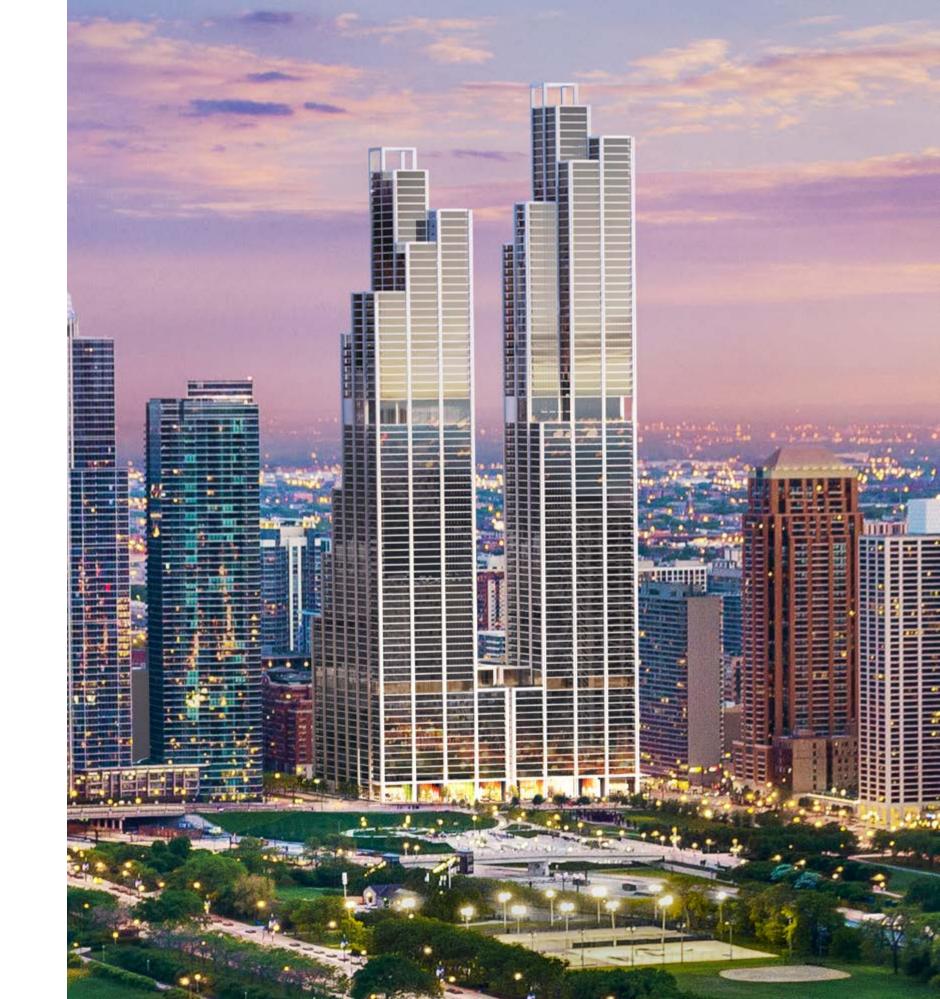
#### **420 NORTH MAY**

CHICAGO



## MICHIGAN & ROOSEVELT

CHICAGO



#### 3100 WILSHIRE

LOS ANGELES



### PAD 8

MIAMI





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